

# Invest in Greater Yuma

2024 Version





## **About GYEDC**

Established in 1995, the Greater Yuma Economic Development Corporation (GYEDC) originated as the designated regional economic development organization for Southwest Arizona. GYEDC is supported by a diverse industry base of investors including but not limited to agriculture, education, financial, manufacturing, professional services, and development companies. The cities of San Luis, Somerton, Wellton, Yuma and Yuma County along with 100+ private investors support GYEDC's vision and mission.

### **Vision**

Greater Yuma will be recognized as a globally competitive region – one that embraces advancing technology, attracts and retains human capital, and continues to develop the amenities that make the Yuma Region a great place to live and work.

### Mission

To improve the quality of life of all Greater Yuma residents by diversifying our economic industry base, expanding our advanced technology assets, improving our regional amenities, and developing the region's existing industry to its fullest potential.

### What is Greater Yuma?

Greater Yuma, Arizona, is a metropolitan area comprising four states (Arizona, California, Baja-California and Sonora, Mexico) and two countries serving a bi-national population of more than 1.5 million people. The region's strategic location provides ease of access to major international and west coast markets with the ability to deliver manufactured goods in a single-day truck haul to 50M+ consumers. Our aerospace & defense industries thrive due to an optimal testing climate with no weather disruptions along with state-of-the-art infrastructure for R&D and MRO activities. An abundant cross border workforce propels our burgeoning food processing/agriculture technology sectors that complement each other and create a diverse economic industry base.

## **Our Six Pillars of Success**

**Elevate Yuma's Sense of Place** 

Foster High Wage Job Creation

Champion Educational Excellence

**Focus on Regional Competitiveness** 

Leverage Data and Research to Stimulate Innovation

**Cultivate Collaboration between the Public and Private Sectors** 

## Why Invest in GYEDC?

- Access to GYEDC Market Research and Data
- Business Networking Opportunities with 200+ C-suite professionals
- Assist in Your Business Growth (incentives, grants, and analytic reports)
- Media Promotion of Your Business to Large Network of Contacts
- Workforce Development Support for All Employers
- With Your Support, We Will Continually Grow & Enhance:
  - Diversification of the Regional Economy
  - Higher Regional Wages and Consumer Spending Power
  - Quality of Life for Greater Yuma Residents
  - Expansion of Bi-National Commerce



## **Greater Yuma Region Performance Dashboard**

## 2021-2023 Results

20

751

\$38.9M

Expansions/New Locations

New Jobs Created

**New Capital Investment** 

\$38,615

\$29M

\$22.8M

Average Salary

New Payroll Growth

**Employer Incentive and Savings** 

## **Company Activity**

### **New Locates**























## **Expansions**





















## **Investment Levels**

#### **Partner** \$10,000 Annually (Includes Platinum, Gold & Silver Level Investor Benefits)

- · Company logo prominently displayed in GYEDC Office
- · Company participation in client site visits and outbound attraction missions
- · Invitation to all GYEDC events
- Recognition in collateral material as a major sponsor and community leader
- Recognition as Partner Level Investor at GYEDC Quarterly Investor Luncheons
- 8 complimentary tickets to GYEDC Quarterly Investor Luncheons (per fiscal year)
- · Recognition on social media monthly
- Access to consumer spending, retail leakage, supply & demand and other analytical reports
- · Marketing audits

#### Platinum \$5,000 Annually (Includes Gold & Silver Level Investor Benefits)

- Access to all GYEDC research information
- · Company logo listed on GYEDC website with a link to the company website
- Custom economic reports for investor sales pitches
- Quarterly Yuma Market Trends Report
- Recognized as a Platinum Level Investor at GYEDC Quarterly Investor Luncheons
- 4 complimentary tickets to GYEDC Quarterly Investor Luncheons (per fiscal year)
- · Recognition on social media bi-monthly

#### **Gold** \$2,000 Annually (Includes Silver Level Investor Benefits)

- Economic Outlook presentation for Investors
- Highlighted as Investor on GYEDC website and Annual Report
- 2 complimentary tickets per year to the GYEDC Quarterly Investor Luncheons
- Invitation to Grand Openings/Ground Breakings
- Free commercial/industry property listing on GYEDC website

#### **Silver** \$1,000 Annually

- Voting Rights
- Invitation to sponsor of GYEDC events
- Invitation to GYEDC Quarterly Investor Luncheons
- Invitations to GYEDC Webinars
- Receive all press releases, media coverage and breaking news
- · Listing in select GYEDC publications
- Eligible to serve on the GYEDC Board of Directors
- · Company listed on GYEDC website
- · Monthly Newsletter
- · New Investor recognition in monthly newsletter and social media



## **Corporate Partner Investors**















## **Platinum Investors**

















## **Gold & Silver Investors**

#### Gold

**ALLO Fiber** 

Achsol

Arizona Board of Regents

B&G Foods North America, Inc

Better Business Bureau

D C Logistics

Dahl, Robins & Associates, Inc

Datepac, LLC

DeNise Builders

Don Peterson Engineers, Inc

**Eckard Commercial Construction** 

Foothills Bank

General Motors Desert Proving Ground

Goodwill of Central Arizona

Insultech, LLC

International Industrial Developers. LLC

Long Realty - Yuma

Northern Arizona University - Yuma

Pilkinton Commercial Co. Inc

Pioneer Title Agency

R.L. Jones Customhouse Brokers, Inc.

Republic Services

Sellers Petroleum

Skyview Cooling Company

Sternco Engineers, Inc

#### Silver

A.T. Pancrazi Real Estate Services, Inc

**ARC Impressions** 

Arizona Community Foundation of Yuma

B& H Refrigeration Company

Benesch, Shadle & White

**BLT** Companies

Blue Cross Blue Shield of Arizona

Carol Engler P.C.

Center for the Future of Arizona

Chicago Title Insurance Company

Clarios

Cocopah Indian Tribe

Colliers

Convey Health Solutions

CORE Construction

Core Engineering Group, PLLC

#### Silver continued

D&H Electric

Del Outdoor Advertising/Sign Pro

**Elliott Homes** 

Enterprise Rent-a-Car

Farm Truck Fresh LP

Greater Yuma Port Authority

Hansberger Refrigeration

Jacobson Companies

James Davey & Associates

Lines & Lundgreen Roofing

McCarthy Building Companies

MGM Internet Solutions

Nicklaus Engineering, Inc

North Western Industries

Ozvest, Inc

Penn Sign Company

PR Normandale Hotels

Prison Hill Brewing Company, LLC

**RDO Equipment Company** 

Regional Center for Border Health

S & A Industries

San Luis Industrial Park LLC

Spindle Cooling

Sun Graphics/ Desert Document Shredders

SW Technical Education District of Yuma

Synergy Holdings, Inc

The Spencer Companies

Underhill Transfer Company

Union Pacific

Vulcan Materials Company

Wellton-Mohawk Irrigation & Drainage Dist

Yuma Association of Realtors

Yuma County Farm Bureau

Yuma County Water Users' Association

Yuma East Real Estate & Development, LLC

Yuma Elementary School District One

Yuma Headwear

Yuma Insurance, inc

Yuma Investment Group Wealth Management

Yuma Southwest Contractors Association

Yuma Sun, Inc

Yuma Union High School District





### **GYEDC Board of Directors & Officers**

Elizabeth Carpenter Von Verde Partners LLC **Chair** 

Wayne Gale
President CEO 1st Bank Yuma
Vice Chair

Daniel Ortega Southwest Division Manager APS **Secretary/Treasuer** 

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Josh Finkbeiner- Commercial Banker Foothills Bank Dr. Tanya Hodges- Regional Academic Programs Manager The University of Arizona-Yuma

Supervisor Jonathan Lines Yuma County

Council Member Art Morales
City of Yuma

Mayor Douglas Nicholls City of Yuma

Tom Pancrazi - President A.T. Pancrazi Real Estate Service

Supervisor Martin Porchas Yuma County

Council Member Matias Rosales City of San Luis

Mary Ellen Finch-Ex-Officio Member Community Liaison Officer Marine Corps Air Station Yuma

Ian McGaughey-Ex-Officio Member Administrator- Yuma County

Jay Simonton- Ex-Officio Member Administrator City of Yuma

Mark Schauer-Ex-Officio Member Public Affairs Officer-YPG



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